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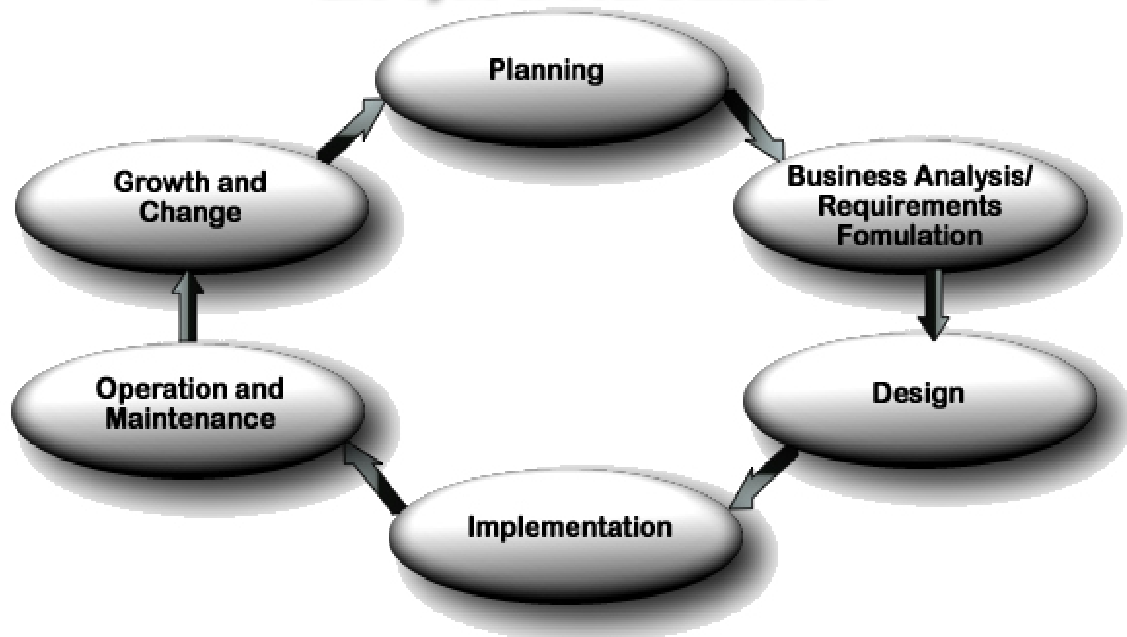
PostNet 125, Kabulonga, P. Bag E835, Lusaka, Zambia. Phone (+260.211) 263.208
(Physical Address: 26 Cedar Rd, Woodlands, Lusaka)
E-mail : info@infoholdings.com Website : <http://www.infoholdings.com>

Database Development and Implementation

Dear Professional

Here is the life cycle of a your database system or any other form of an Information System you may be thinking of setting up.

Life Cycle of Your Database



Over the years we have worked with a variety of organizations who have expressed interest in the development of database systems of one type or another.

We make it easier !

e-mail: info@infoholdings.com

web site: www.infoholdings.com



Here are some of the things we have learnt.

1. **Business Analysis and Planning Phase** – Most of the time this phase is overlooked or in-adequately done or not done at all.
2. When the Planning and Business Analysis phase is not adequately addressed you see the following signals and symptoms.
 - 2.1 Organizations may advertise the same project several times over a given period of time or the project is advertised and then cancelled.
 - 2.2 Key stakeholders in the organizations will find it difficult to reach a consensus on what's suppose to be done and why its necessary.
 - 2.3 Key stakeholders will be unclear about the major challenges and problems they are suppose to address.
 - 2.4 The database project fails to move when a specific member of staff is not around
 - 2.5 The system gets de-commissioned after spending billions of kwacha and spending several years trying to have it work.
 - 2.6 You struggle to get technical support services or you have staff that is unable to operate the system.
 - 2.7 You have confusing advertisements placed in the newspapers and people struggle to respond to them.
 - 2.8 You embark on a project to improve say a web site, spend a lot of money and time only to find the new system or web site is still not responding to your business challenges
 - 2.9 Or staff may be failing to use a system you consider to be technically excellent.

The list could go on and on, but the point is that these are not the real problems. **They are only symptoms.**

The problem was there well before there was a database or even web site.

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Computerization is much more than placing desktop computers in offices, you must also identify and design business processes that those computers and software are meant to support.

It also entails revising and adjusting, sometimes even overhauling the way you work, so that computers and other technologies can collaborate with your human resources.

Business Analysis and Planning Package

This is the answer you have been looking for.

It comes with the following;

1. A general report on possible IT strategies you could pursue
2. A face to face in-depth discussion of the report clarifying the implications of the IT project, whatever it is, on the business challenges and issues.
We ask that you bring your senior staff to this meeting – because these are not just technology but business issues.
3. Problem or Project Specific Report – Its an analysis of the problem or business domain where an IT system is intended to collaborate with human resources. It includes an identification of specific challenges and what a database system can do to help you resolve the challenge.
4. An in-depth face to face meeting discussing the report and demonstrating the implications of the database system on the operational challenges you want to resolve.
5. An outline of a physical database system using our rich set of ready made database model systems to give you a physical understanding of the kind of systems you actually need.

The minimum charge for all the above services is K3m excluding VAT

6. We can also construct a model system to physically demonstrate the kind of system you should implement. This will be a reduced version of the proposed database system .

The additional charge is K5m before VAT.

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Call us now on (211) 263208 or 0955-995-270

7. Use the outputs of the Business Analysis and Planning phase to;

- 7.1 Convince key stakeholders and donors to finance the project
- 7.2 Place clear advertisements in the papers for the construction of the database or ERP system whatever form your database takes.
- 7.3 To mobilize and educate staff about the database project, the problems its suppose to fix and the benefits it will bring .
- 7.4 Uncover the real challenges that your organization is suppose to solve using.
- 7.5 To evaluate and assess the performance of the consultant you hire to develop and implement the database system
- 7.6 To speed up the development of the database system
- 7.7 To assess the support and training needs well before the system is designed or implemented

You can use this information in many different ways and save your organization billions of Kwacha, time and effort.

8. Here are some of the organizations we have assisted

8.1 Zambia Revenue Authority – We helped them plan, analyze and implement a model Tax Management Database System. Based on the meetings, reports and web based model database system we implemented, they managed to secure funding from a major International Donor.

For details visit our web site at <http://www.infoholdings.com/vat/login.aspx>

Or Contact : Director of Domestic Taxes at Revenue House

8.2 TAP Zambia Ltd – We helped them analyze, plan and select an appropriate Enterprise Resource Planning (ERP) System, a large database system covering all major operations of an organization.

Contact: Finance Director at TAP Zambia Ltd Head Office in Chilanga

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8.3 Ministry of Education - They wanted to see and evaluate the benefits of a web based database application for processing their annual census records for over 800 educational institutions. We planned, analyzed and implemented a model web based census database system for them.

You are free to try it on the web at <http://www.infoholdings.com/census/login.aspx>
Or

Contact; Deputy MIS Director at Ministry of Education Head Office.

8.4 Hybrid Poultry Farm – We planned, analyzed and implemented a model dynamic web site and web based Database System to support their distributed network of offices. The meetings, reports, demonstrations and model systems we provided helped them win their top management's approval for the implementation of the system, within a period of less than 6 weeks.

For more information speak to the Brand Marketing Manager at Hybrid Head Office in Chamba Valley.

**9. To get your Database or ERP project implemented
Please call us now on (211) 263208 or 0955-995-270 for
an order or even a demonstration.**

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e-mail: info@infoholdings.com

web site: www.infoholdings.com
